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## Bottlers Nepal (Terai) Limited

(Authorized Bottler of The Coca-Cola Company)

मिति: २०७२।०।३०

श्री धितोपत्र बोर्ड नेपाल  
जावलाखेल, काठमाडौं ।



विषय: विवरण पेश गरिएको बारे ।

महोदय,

उपरोक्त सम्बन्धमा यस कम्पनीको आ.ब. २०७२।७३ को प्रथम त्रैमासिकको अपरिस्कृत वित्तिय विवरण यसै साथ संलग्न गरि पेश गरिएको व्यहोरा अनुरोध छ ।

सधन्यवाद ।

भवदीय,

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अशोक कुमार मण्डल  
वित्त नियन्त्रक

**UNAUDITED FINANCIAL RESULTS FOR THE FIRST QUARTER, F/Y 2072/73, ENDED  
17TH OCTOBER 2015**

(Rs./ Thousands unless specified)

S.N.	Particulars	This Quarter Ending As on 17th October 2015	Previous Year Corresponding Quarter As on 17th October 2014
<b>A</b>	<b>Balance Sheet</b>		
1	Fixed Assets	2,666,337	2,596,480
2	Current Assets	206,401	594,218
3	Investment		
4	<b>Total Assets</b>	<b>2,872,737</b>	<b>3,190,698</b>
5	Share Capital	121,000	121,000
6	Reserve and Surplus	468,117	545,119
7	Long Term Liabilities	910,000	1,274,000
8	Current Liabilities	1,373,620	1,250,579
9	<b>Total Liabilities</b>	<b>2,872,737</b>	<b>3,190,698</b>
		-	-
<b>B</b>	<b>Income Statement</b>	<b>For the year ending 17th October 2015</b>	<b>For the year ending 17th October 2014</b>
1	<b>Total Income</b>	716,370	971,918
a)	Sales Revenue	6,196	18,153
b)	Other Operational Income	722,566	990,072
	<b>Total</b>		
2	<b>Total Expenditure</b>	406,193	524,637
a)	Cost of Sales	51,650	106,587
b)	Distribution Expenses	63,041	124,602
c)	Sales and Promotional Expenses		
d)	Administrative Expenses	81,923	57,776
f)	Depreciation	64,721	76,549
g)	Misc. Income		
	<b>Total</b>	<b>667,527</b>	<b>890,150</b>
3	<b>Profit from Operations Before Other Income, Interest &amp; Tax</b>	<b>55,038</b>	<b>99,921</b>
4	<b>Other Income/ Expenses</b>	-	-
b)	Dividend Income	4,090	415
c)	Forex Income/ Expenses	4,090	415
	<b>Total</b>	<b>50,948</b>	<b>99,506</b>
5	<b>Profit Before Interest, Bonus &amp; Tax</b>	<b>29,586</b>	<b>40,068</b>
6	Interest (Net)	21,363	59,438
7	<b>Profit Before Bonus &amp; Tax</b>	<b>2,786</b>	<b>4,143</b>
8	Provision for Employees' Bonus and Quarter	121	287
9	Provision for Corporate Tax	18,455	55,008
10	<b>Profit After Bonus &amp; Tax</b>		
<b>C</b>	<b>Major Financial Ratios</b>		
1	Earning per share (in Rs.)	15.25	45.46
2	Market value per share (in Rs.)	2,450	1,825
3	Price Earning Ratio	161	40
4	Current Ratio	0.15	0.48
5	Return on Assets (Annualised)	7.66%	12.53%
6	Net worth per share (in Rs.)	487	551

**1 RELATED PARTY TRANSACTION**

During the period no related party transaction occurred.

**2 MANAGEMENT ANALYSIS**

The sales in this quarter has declined due to production disturbance caused by ongoing political unrest in the country. However, the management of the company is attempting to normal recovery of the business as soon as possible.

**3 LEGAL PROCEEDING**

There are no legal cases filed by or against the Company in the competent court of Nepal except for the income taxes and labour issues.

**4 SHARE TRANSACTIONS**

There were transactions of the company share in the last quarter and the price of the company share closed at NPR 2,450.

**5 RISKS AND CHALLENGES**

Increasing cost and competitive market is the one of the challenges for the company.

The unstable political situation and disturbance at boarder areas of country has added new challenges to the company for cost estimation and economic features prediction.

**6 CORPORATE GOVERNANCE**

The Company follows prudent corporate governance practices in all business transactions. In the given quarter one board of directors meeting was conducted.

**7 DECLARATION**

I, the Country Manager, take the responsibility of accuracy of the information and details mentioned in this Report for the 1st quarter of F/Y 2072/73, hereby declare that the information and details provided in this Report are true.