

Gondrang, Bharatpur-9 Chitwan, Nepal
Unaudited Financial Results (Quarterly)

As at the end of Fourth Quarter (15/07/2017) of the Fiscal Year 2073/74 (FY 2016-2017)
NPR in Thousand

S.N	Particulars	As on date 15.07.2017 (Unaudited)		As on date 15.07.2016 (Unaudited)	
A	ASSETS				
	Non-Current Assets				
	Intangibles	73,866		1,826	
	Property, Plant and Equipment	2,769,471		2,611,063	
	Current Assets				
	Inventories	1,021,531		855,254	
	Non Financial Current Assets				
	Prepayments	19,328		20,951	
	Financial Assets				
	Advances	5,504		6,368	
	Other Current Assets	188,389		151,947	
	Trade receivables	15,091		81,679	
	Cash and cash equivalents	309,459		20,829	
	Total Assets	4,402,639		3,749,917	
B	EQUITY AND LIABILITIES				
	Equity				
	Equity Share Capital	121,000		121,000	
	Reserve and Surplus	1,118,318		739,206	
	Non-current liabilities				
	Retirement Benefit Obligation	258,750		236,366	
	Deferred Tax Liability	74,926		32,433	
	Financial Liabilities				
	Borrowings	-		376,000	
	Current Liabilities				
	Financial Liabilities				
	Borrowings	810,575		978,743	
	Trade payables	1,543,275		864,072	
	Other Financial Liabilities	475,794		402,097	
	Total Equity and Liabilities	4,402,639		3,749,917	
C	Profit and Loss Account				
		Current Period		Previous Period	
		14.04.2017	16.07.2016	13.04.2016	17.07.2015
		to	to	to	to
		15.07.2017	15.07.2017	15.07.2016	15.07.2016
	Revenue from operations	1,684,584	4,573,101	1,780,815	3,525,802
	Cost of sales	(1,075,357)	(3,091,279)	(1,208,597)	(2,482,364)
	Gross Profit	609,227	1,481,823	572,218	1,043,438
	Other operating income	70,410	75,078	63,988	75,525
	Selling and distribution expenses	(349,980)	(776,509)	(253,806)	(553,271)
	Administrative and operating expenses	(80,189)	(185,806)	(93,678)	(118,751)
	Profit from Operations	249,468	594,586	288,723	446,940
	Finance Costs	(13,006)	(61,826)	(15,435)	(103,563)
	Finance Income	440	616	264	205
	Profit Before Tax	236,902	533,377	273,551	343,582
	Income Tax Expense				
	Current Tax	(49,327)	(97,712)	(33,122)	(50,528)
	Deferred Tax	(40,235)	(40,235)	2,337	(16,345)
	Net Profit	147,341	395,431	242,766	276,708
D	Major Indicators	16.07.2016 to		17.07.2015 to	
		15.07.2017		15.07.2016	
	1. Earnings per Share (Annualized)	327		229	
	2. Market Value Per Share	6,085		5,936	
	3. Price Earnings Ratio (Annualized)	19		26	
	4. Current Ratio	0.55		0.51	
	5. Return on Equity (Annualized)	32%		32%	
	6. Return on Total Assets (Annualized)	9%		7%	
	7. Net Worth Per Share	1,024		711	

Note:

- Figures are regrouped wherever necessary for consistent presentation and comparison.
- Above presented figures may vary with the audited figures if amended by the external auditors and/or regulator
- Per share ratios, including earnings per share are calculated based on annual unaudited profits and number of equity shares outstanding at the reporting date.

E Related Party Disclosure

During the period, the following related party transactions occurred:

Particulars	NPR in Thousand
Purchase of Concentrate from Atlantic Industries	907,845
Transfer fee payable to BNL	98,379
Transfer fee receivable from BNL	34,672

F Management Analysis

- This Quarter Profit before tax has decreased by NPR 36.65 MM over previous year same period due to pack mix
- Management effort is focused on cost management, efficiency improvement, Portfolio re-expansion and Optimum resource management
- The company is continuously working on upgrading IT infrastructure, enhancing transactions security, automating work processes, enhancing productivity.

G Details Related to Legal Proceedings

No legal case was filed in this Quarter by or against the Company.

H Analysis of Share Transactions

- Management's view on the performance of the stocks of the body corporate**
Price and transactions of the Company's shares are being determined by the open share market operations through a duly established Stock Exchange. Management's view on this is neutral.
- High, Low and Closing Price of the stocks of the company during each quarter of the preceding year along with total volume of trading of shares and number of days traded

Particulars	NPR
Maximum Price	7,453
Minimum Price	3,891
Closing Price	6,085
No. of Trades	18,336
Days of Trading	44

I Risks and Challenges**Internal Problem & Challenges**

Rural distribution at effective cost

External Problem & Challenges

Fluctuation in international fuel prices impacting packaging material prices and local transportation cost.

Unstable socio-political environment, impact of adverse weather conditions on consumption.

Strategy

Proactively monitor the internal and external environmental changes

Develop cost effective distribution models for rural areas

J Corporate Governance

The Company follows prudent Corporate Governance Practices in all business transactions. During the Quarter under review, the Company had convened two Board Meetings i.e. on 8th May, 2017 & 27th June, 2017

K Declaration by Chief Executive Officer on the Truthfulness and accuracy of information

I, as at the date, hereby individually accept responsibility for the accuracy of the information and details contained in this report. I hereby declare that to the best of my knowledge and belief, the information contained in this report is true, accurate and complete and there are no other matters concealed the omission of which shall adversely affect the informed investment decision by the investors.

Puneet Varshney

Chief Executive Officer

Date