

1,170,822

73,456

636,174

21,292

501,443

758,405

194,889

154,373

83,824

988,689

121,160

623,296

59,703

1,487,149

1,692,895

10,833,765

2,616,010

956,373

(124,607)

472,039

(65,090)

(71.319)

8,732

350,464

324,102

26,362

665

3

1,830

34%

13%

Annualized

Current Period (Group)

16.07.2020 to 16.10.2020

166

11

9%

3%

2,092

Figures are regrouped wherever necessary for consistent presentation and comparison.

Above presented rigures may vary with the audited rigures if amended by the external auditors and/or regulator.

Quarterly earnings per share, Price earning ratio, return on equity, return on total assets and net worth per share are calculated based on quarterly unaudited profits and number of equity shares outstanding at the reporting date and Annualized earnings per share, Price earning ratio, return on equity, return on total assets and net worth per share are calculated based on annualized unaudited profits and number of equity shares outstanding at the reporting date. Annualized profit is calcuated on the basis of 1st Quarter profit.

a) BNL Plant remain closed from 20th August to 09 September for 21 days and BNTL plant remain close from 16 August to 16 September for 1 month in compliance with order from local authorities for second lockdown to curb COVID-19 pandemic impact. This resulted in volume drop of 18%. Similarly interest cost has increased with term loan utilization for new line. Consequently the Profit after tax has increased by NPR 11 MM at the end of first quarter over previous year same period. b) The company is continuously working on upgrading IT infrastructure, enhancing transactions security, automating work processes, enhancing productivity.

Analysis of Share Transactions
i) Management's view on the performance of the stocks of the body corporate
Price and transactions of the Company's shares are being determined by the open share market operations through a duly established Stock Exchange. Management's view on this is neutral.
ii) High, Low and Closing Price of the stocks of the company during each quarter of the preceding year along with total volume of trading of shares and number of days traded
Not traded in the given Quarter

The Company follows prudent Corporate Governance Practices in all business transactions. During the Quarter under review, the Company had convened Board Meeting on 24th September, 2020.

Declaration by Managing Director on the Truthfulness and accuracy of Information

I, as at the date, hereby individually accept responsibility for the accuracy of the information and details contained in this report. I hereby declare that to the best of my knowledge and belief, the information contained in this report is true, accurate and complete and there are no other matters concealed the omission of which shall adversely affect the informed investment decision by the investors.

Risks and Challenges
Internal Problem & Challenges
Reduction in Operating cost during COVID 19 pandemic to sustain profitability.
Rural distribution at effective cost.

During the period, the following related party transactions occurred: **Particulars**

Details Related to Legal Proceedings
No legal case was filed in this Quarter by or against the Company.

Analysis of Share Transactions

External Problem & Challenges
Market and economic recovery in progress from COVID 19.
Fluctuation in Foreign Exchange impacting material cost.

Date: 11th November, 2020 (26th Kartik, 2077)

Proactively monitor the internal and external environmental changes Develop cost effective distribution models for upcountry areas.

Purchase of Concentrate from Pacific Refreshments Pte. Ltd.

0.79

1,830

Quarterly

6,102 413,051

4,292 (364,020)

(1,659,637)

Current Period (Group)

16.07.2020 to 16.10.2020

1,700,407

3,727,380

10,833,765

BOTTLERS NEPAL LIMITED

S.N **Particulars** (Group) (Group) Α **ASSETS** Non-current assets Intangible Assets 98,322 7.527.915 Property, Plant and Equipment 27,912 **Prepayments**

18,024

Current Assets

Financial Assets

Advances

Non Financial

Other Current Assets

Current Assets Financial Assets Other Current Assets

Trade receivables

Total Assets

Equity

В

C

Cash and Cash Equivalents

EQUITY AND LIABILITIES

Equity Share capital

Reserve and Surplus

Non Controlling Interest

Retirement Benefit Obligation

Retirement Benefit Obligation

Other Financial liabilities

Total Equity and Liabilities

Revenue from operations

Other operating income

Profit from Operations

Profit and Loss Account

Selling and distribution expenses Administrative and operating expenses

Income Tax Payable

Non-current liabilities

Non current Borrowing

Deferred Tax Liability

Financial Liabilities

Current liabilities **Financial Liabilities**

Borrowings

Cost of sales **Gross Profit**

Finance Costs

Current Tax

Deferred Tax

Net Profit

D

Note:

3

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Strategy

Corporate Governance

Pradip Pandey Managing Director

Finance Income

Profit Before Tax

Income Tax Expense

Adjustment for prior periods

Owners of the Company (Net Profit) Non Controlling Interest (Net profit)

Major Indicators

2. Market Value Per Share (NPR)

1. Earnings per Share (NPR)

3. Price Earnings Ratio

Return on Total Assets

Related Party Disclosure

Transfer fee payable to BNTL

Management Analysis

Transfer fee receivable from BNTL

7. Net Worth Per Share (NPR)

4. Current Ratio

5 Return on Equity

Trade payables

Inventories Prepayments

Advances

As on date 16.10.2020 (Unaudited)

Unaudited Financial Results (Quarterly)

Balaju Industrial District, Balaju, Kathmandu

As at the end of First Quarter (16/10/2020) of the Fiscal Year 2077/78 (FY 2020-2021)

NPR in Thousand As on date 17.10.2019 (Unaudited)

> 126,576 7.679.876 28,735 18,669

> > 1,318,579

57,364

776,502

2,887

21,391

293,635

194,889

128,011

97,307

858,193

66,981

1,162,241

1,854,494

1,827,063

11,402,143

3,108,652

(1,984,001)

1,124,650 26,041

(463,411)

(179,406)

507,874 (39,126)

472,338

(43,671)

(11,176)

(78,032)

339,459

311,781

Annualized

Previous Period (Group)

17.07.2019 to 17.10.2019

160

11

0.72

8%

3%

NPR in Thousand

<u>2,</u>244

1,830

Quarterly

27,678

640

3

1,830

31%

12%

396,738

17,942

14,467

3,590

Previous Period (Group)

17.07.2019 to 17.10.2019

30,851

1,132,313

4,049,800

1,077,929

11,402,143