

Bottlers Nepal (Terai) Ltd. Bharatpur, Chitwan, Nepal

UNAUDITED FINANCIAL RESULTS FOR THE 1ST QUARTER, F/Y 2073/74, ENDED 16TH OCTOBER, 2016

(Pursuant to Rule 26(1) of Securities Registration and Issue Regulation, 2016)

A	Statement of Financial Position	Current Quarter Ending	Previous Year Corresponding
		(Amount in NPR)	Quarter Ending
		As on 16th Oct 2016	As on 17th Oct 2015
	ASSETS		
	Non-Current Assets		
	Intangibles	1,695,793	2,440,598
	Property, Plant and Equipment	2,571,291,512	2,654,957,484
	Current Assets		
	Inventories	586,523,550	512,425,520
	Non Financial Current Assets		
	Prepayments	15,077,785	6,623,243
	Financial Assets		
	Advances	7,817,001	17,855,093
	Other Current Assets	57,177,636	140,508,085
	Trade receivables	83,119,561	27,029,200
	Cash and cash equivalents	75,020,111	128,809,979
	Total Assets	3,397,722,948	3,490,649,201
	EQUITY AND LIABILITIES		
	Equity		
	Equity Share Capital	121,000,000	121,000,000
	Reserve and Surplus	918,957,111	522,230,175
	Non-current liabilities		
	Retirement Benefit Obligation	248,729,527	206,040,401
	Deferred Tax Liability	32,433,217	18,346,465
	Financial Liabilities		
	Borrowings	376,000,000	546,000,000
	Current Liabilities		
	Financial Liabilities		
	Borrowings	454,161,910	896,337,842
	Trade payables	768,715,112	807,850,273
	Other Financial Liabilities	477,726,072	372,844,046
	Total Equity and Liabilities	3,397,722,948	3,490,649,201
B	Statement of Profit or Loss	For the Qtr ended Aswin 30th 2073 (16th Oct 2016)	For the Qtr ended Aswin 30th 2072 (17th Oct 2015)
	Revenue from operations	1,229,282,034	659,998,784
	Cost of sales	(839,772,514)	(475,003,408)
	Gross Profit	389,509,520	184,995,376
	Other operating income	1,857,247	6,195,932
	Selling and distribution expenses	(125,056,220)	(103,243,563)
	Administrative and operating expenses	(36,330,679)	(39,785,760)
	Profit from Operations	229,979,868	48,161,984
	Finance Costs	(17,117,563)	(29,806,634)
	Finance Income	9,386	221,128
	Profit Before Tax	212,871,691	18,576,478
	Income Tax Expense		
	Current Tax	(33,120,782)	(121,490)
	Deffered Tax	-	-
	Net Profit for the year	179,750,909	18,454,988
Note: Previous year figure regroup and reclass wherever necessary.			
C	Major Financial Ratios		
1	Earning per share (in Rs.)	148.55	15.25
2	Market value per share (in Rs.) (based on last transaction)	5,300	2,200
3	Price Earning Ratio	36	144
4	Current Ratio	0.48	0.40
5	Return on Assets (Annualized)	27.07%	5.52%
5	Net worth per share (in Rs.)	859	532

A. Wassan
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D RELATED PARTY TRANSACTION

During the period, the following related party transactions occurred:

Sale of material/asset to Bottlers Nepal Limited, its parent Company (hereinafter referred as "BNL")	Rs. NIL
Purchase of material/asset from BNL	NIL
Transfer fee payable to BNL	5,535,682
Transfer fee receivable from BNL	5,679,941

E MANAGEMENT ANALYSIS

- a) This Quarter Profit after tax has increased by 190.2 million with growth rate of 1031% from same quarter of previous year.
- b) Profit increase is majorly due to volume growth
- c) There were no other significant incidents during the period which have had negative impact on the reserve, profit or cash flow position of the Company.

F LEGAL PROCEEDING

No legal case was filed in this Quarter by or against the Company.

G SHARE TRANSACTIONS**i) Management's view on the performance of the stocks of the body corporate**

Price and transactions of the Company's shares are being determined by the open share market operations through a duly established Stock Exchange. Management's view on this is neutral.

ii) High, Low and Closing Price of the stocks of the company during each quarter of the preceding year along with total volume of trading of shares and number of days traded

Maximum Price	NPR 9,999
Minimum Price	NPR 4,831
Closing Price	NPR 5,300
Number of Trades	265
Days of trading	40

H RISKS AND CHALLENGES**Internal problems & challenges**

- Rural distribution at effective cost

External problems & challenges

- Unstable socio-political environment
- Energy Crisis
- Fluctuation in international fuel prices impacting packaging material prices and local transportation cost

Strategy

- Proactively monitor the internal and external environmental changes.
- Develop cost effective distribution models for rural areas

I CORPORATE GOVERNANCE

The Company follows prudent Corporate Governance Practices in all business transactions.

During the Quarter under review, the Company had convened one Board Meeting and one Audit Committee Meeting both on 26th August, 2016;

J DECLARATION BY CHAIRPERSON ON THE TRUTHFULNESS AND ACCURACY OF INFORMATION

I, as at the date, hereby individually accept responsibility for the accuracy of the information and details contained in this report. I hereby declare that to the best of my knowledge and belief, the information contained in this report is true, accurate and complete and there are no other matters concealed the omission of which shall adversely affect the informed investment decision by the investors.

Chairperson

Date

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Swassan
23.11.2016 ✓