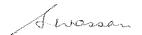
Bottlers Nepal (Terai) Limited Bharatpur, Chitwan, Nepal

UNAUDITED FINANCIAL RESULTS FOR THE 2ND QUARTER, F/Y 2072/73, ENDED 14TH JAN, 2016

(Pursuant to Rule 22(2) of Securities Registration and Issue Regulation, 2008)

A	Bałance Sheet	Current Quarter Ending (Amount in NPR '000) As on 14th Jan 2016	Previous Year Corresponding Quarter Ending (Amount in NPR '000) As on 14th Jan 2015
	Assets		
1	Fixed Assets	2,454,728	2,569,935
	Current Assets	596,958	823,827
3	Investment	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,
	Total	3,051,686	3,393,763
Torre Wasses County	Capital & Liabilities	AND THE PROPERTY OF THE PROPER	
4	Share Capital	121,000	121,000
5	Reserve and Surplus	390,041	364,398
6	Long Term Liabilities	1,057,000	1,092,000
7	Current Liabilities	1,483,645	1,816,364
	Total	3,051,686	3,393,763

В	Income Statement	Current Quarter Ending	Previous Year Corresponding Quarter Ending
		(Amount in NPR '000)	(Amount in NPR '000)
		As on 14th Jan 2016	As on 14th Jan 2015
1	<u>Income</u>		
	Sales Revenue	256,723	249,090
110000000000000000000000000000000000000	Other Operational Income	(11,394)	(9,792)
	Total	245,329	239,298
2	Expenditure		
	Cost of Sales	169,871	147,263
	Distribution Expenses	33,884	50,151
	Sales and Promotional Expenses	7,579	58,695
	Administrative Expenses	101,901	44,593
565AU005004560	Depreciation	72,012	65,400
AND ASSESSMENT OF THE PARTY OF	Total	385,247	366,103
s :	Profit/(Loss) from Operations	(139,918)	(126,804)
4	Other Income/ Expenses		
	Dividend Income	-	•
restationale Annie	Other income	(1,723)	(1,435)
	Total	(1,723)	(1,435)
1 :	Profit Before Interest, Bonus & Tax	(138,196)	
4 1	Interest (Net)	30,586	38,425
	Profit Before Bonus & Tax	(168,781)	(163,794)
	Provision for Employees' Bonus and Quarter	-	*
9	Provision for Corporate Tax	-	12,970
10	Profit After Bonus & Tax	(168,781)	(176,764)



С	Major Financial Ratios		
1	Earning per share (in Rs.)	(139)	(146)
2	Market value per share (in Rs.)	2,353	989
3	Price Earning Ratio	(17)	(7)
4	Current Ratio	0.40	0.45
5	Net worth per share (in Rs.)	422	401

RELATED PARTY TRANSACTION

During the period, the following related party transacions occurred:

Rs.

Purchase of Raw Material from Bottlers 2,819,620

Nepal Limited, its Parent Company

("BNL")

Sales of Raw Material to BNL 6,499,726 Debit towards Transfer fees 12,073,948 Credit towards Transfer fees 883,072

MANAGEMENT ANALYSIS

The last Quarter performance of the Company demonstrated regressive growth due to political uncertainities and lean season in the initial period.

LEGAL PROCEEDING

No legal case was filed in this Quarter by or against the Company.

SHARE TRANSACTIONS

There were few transactions of the Company's share in the last Quarter and the closing price of shares at the end of this Quarter was NPR 2,353 per share.

RISKS AND CHALLENGES

Increasing cost and competitive market are the key challenges for the Company.

The unstable political situation of the Country has added new challenges to the Company for cost estimation and economic features prediction.

Owing to shortage of Fuel, Plant was unable to run from 2nd Dec 2015 to 14th Jan 2016.

CORPORATE GOVERNANCE

The Company follows prudent Corporate Governance Practices in all business transactions.

During the Quarter under review, the Company had convened two Board Meetings i.e. on 2nd December, 2015 and 12th January, 2016; Audit Committee Meeting of the Company was held on 2nd December, 2015; and, 29th Annual General Meetingof the Company was convened on 12th January,

DECLARATION BY CHAIRPERSON ON THE TRUTHFULLNESS AND ACCURACY OF INFORMATION

I, as at the date, hereby individually accept responsibility for the accuracy of the information and details contained in this report. Also hereby declare that to the best of my knowledge and belief, the information contained in this report is true, accurate and complete and there are no other matters concealed, the ommission of which shall adversely affect the informed investment decision by the investors.

Swarsa

K DETAILS OF SPECIAL EVENTS OR CIRCUMSTANCES RELATING TO SUB-RULE (5) OF RULE

Date when the special events or circumstances arose	Details of Special Events or Circumstances	Date of Submission
28th December, 2015- 12th January, 2016	The share registration book was closed from 2015 December 28 till 2016 January 12 for conducting Annual General Meeting	9th December, 2015
1st January, 2016	The tenure of appointment of Chief Executive Officer, Mr. Salman Latif Rawn, (R/o Apartment no.C2-A, 2nd Floor, Indreni Apartment, Byayam Marga, Bhatbhateni, Kathmandu, Nepal) expired on 31st December, 2016	11th February, 2016
12th January, 2016	Declaration of cash dividend	17th January, 2016

Chairperson:

Date : 05.02.2016