

# Coca-Cola BOTTLEERS NEPAL LIMITED

(Authorized Bottler of The Coca-Cola Company)

Balaju Industrial District, Balaju, Kathmandu

Unaudited Financial Results (Quarterly)

As at the end of First Quarter (17/10/2021) of the Fiscal Year 2078/79 (FY 2021-2022)

NPR in Thousand

S.N	Particulars	As on date 17.10.2021 (Unaudited)		As on date 16.10.2020 (Unaudited)	
		(Group)		(Group)	
<b>A</b>	<b>ASSETS</b>				
	<b>Non-current assets</b>				
	Intangible Assets	50,730		98,322	
	Property, Plant and Equipment	7,108,073		7,527,915	
	Prepayments	27,089		27,912	
	Deferred Tax Assets	98,686		-	
	<b>Financial Assets</b>				
	Advances	17,765		18,024	
	<b>Current Assets</b>				
	<b>Non Financial</b>				
	Inventories	1,312,448		1,170,822	
	Prepayments	66,494		73,456	
	Advances	843,016		636,174	
	Other Current Assets	8,977		-	
	<b>Current Assets</b>				
	<b>Financial Assets</b>				
	Other Current Assets	10,135		21,292	
	Trade receivables	649,495		501,443	
	Cash and Cash Equivalents	676,484		758,405	
	<b>Total Assets</b>	<b>10,869,392</b>		<b>10,833,765</b>	
<b>B</b>	<b>EQUITY AND LIABILITIES</b>				
	<b>Equity</b>				
	Equity Share capital	194,889		194,889	
	Reserve and Surplus	4,423,945		3,729,678	
	Non Controlling Interest	187,299		152,074	
	<b>Non-current liabilities</b>				
	Deferred Tax Liability	-		83,824	
	<b>Financial Liabilities</b>				
	Retirement Benefit Obligation	1,067,254		988,689	
	Borrowing	987,907		1,700,407	
	<b>Current liabilities</b>				
	<b>Financial Liabilities</b>				
	Retirement Benefit Obligations	160,381		121,160	
	Borrowings	719,671		1,487,149	
	Trade payables	1,127,177		623,296	
	Other Financial liabilities	1,968,416		1,692,895	
	Income Tax Payable	32,453		59,703	
	<b>Total Equity and Liabilities</b>	<b>10,869,392</b>		<b>10,833,765</b>	
<b>C</b>	<b>Profit and Loss Account</b>				
		<b>Current Period (Group)</b>		<b>Previous Period (Group)</b>	
		16.07.2021 to 17.10.2021		16.07.2020 to 16.10.2020	
	Revenue from operations	3,449,288		2,616,010	
	Cost of sales	(2,354,113)		(1,658,557)	
	<b>Gross Profit</b>	<b>1,095,135</b>		<b>957,453</b>	
	Other operating income	7,296		4,292	
	Selling and distribution expenses	(454,114)		(366,312)	
	Administrative and operating expenses	(159,151)		(123,394)	
	<b>Profit from Operations</b>	<b>489,166</b>		<b>472,039</b>	
	Finance Costs	(32,089)		(65,090)	
	Finance Income	2,008		6,102	
	<b>Profit Before Tax</b>	<b>459,085</b>		<b>413,051</b>	
	<b>Income Tax Expense</b>				
	Current Tax	(45,039)		(71,319)	
	Deferred Tax	54,996		8,732	
	<b>Net Profit</b>	<b>469,042</b>		<b>350,464</b>	
	<b>Owners of the Company (Net Profit)</b>	<b>433,929</b>		<b>324,102</b>	
	<b>Non Controlling Interest (Net profit)</b>	<b>35,113</b>		<b>26,362</b>	
<b>D</b>	<b>Major Indicators</b>				
		<b>Current Period (Group)</b>		<b>Previous Period (Group)</b>	
		16.07.2021 to 17.10.2021 (3 Month)	Annualized	16.07.2020 to 16.10.2020 (3 Month)	Annualized
	1. Earnings per Share (NPR)	223	892	166	665
	2. Market Value Per Share (NPR)	1,904	1,904	1,830	1,830
	3. Price Earnings Ratio	9	2	11	3
	4. Current Ratio	0.89		0.79	
	5. Return on Equity	10%	39%	9%	34%
	6. Return on Total Assets	4%	17%	3%	13%
	7. Net Worth Per Share (NPR)	2,466		2,092	



**Note:**

- 1 Figures are regrouped wherever necessary for consistent presentation and comparison.
- 2 Above presented figures may vary with the audited figures if amended by the external auditors and/or regulator.
- 3 Quarterly earnings per share, Price earning ratio, return on equity, return on total assets and net worth per share are calculated based on quarterly unaudited profits and number of equity shares outstanding at the reporting date and Annualized earnings per share, Price earning ratio, return on equity, return on total assets and net worth per share are calculated based on annualized unaudited profits and number of equity shares outstanding at the reporting date. Annualized ratios are calculated on the basis of accumulated First Quarter profit (Q1 YTD).

**E Related Party Disclosure**

During the period, the following related party transactions occurred:

Particulars	NPR in Thousand
Purchase of Concentrate from Pacific Refreshments Pte. Ltd.	843,826
Transfer fee payable to BNTL	12,871
Transfer fee receivable from BNTL	23,372

**F Management Analysis**

- a) The profit after tax has increased by NPR 118.6 MM at the end of first quarter with respect to corresponding period of previous year driven by increment in sales volume, reduction in interest cost, deferred tax & cost saving initiatives.
- b) The company is continuously working on upgrading IT infrastructure, enhancing transactions security, automating work processes, enhancing productivity.

**G Details Related to Legal Proceedings**

No legal case was filed in this Quarter by or against the Company.

**H Analysis of Share Transactions**

**i) Management's view on the performance of the stocks of the body corporate**

Price and transactions of the Company's shares are being determined by the open share market operations through a duly established Stock Exchange. Management's view on this is neutral.

**ii) High, Low and Closing Price of the stocks of the company during each quarter of the preceding year along with total volume of trading of shares and number of days traded**

Particulars	NPR
Maximum Price	1,903.9
Minimum Price	1,830
Closing Price	1,903.9
No. of Trades	2
Days of Trading	53

**I Risks and Challenges**

**Internal Problem & Challenges**

Rise in cost of operations.  
Rural distribution at effective cost.

**External Problem & Challenges**

Market and economic recovery in progress from COVID 19.  
Fluctuation in Foreign Exchange impacting material cost.  
Rise in cost of operations due to increase in indirect tax, commodity prices and energy price hikes caused by inflationary pressures.

**Strategy**

Proactively monitor the internal and external environmental changes  
Develop cost effective distribution models for upcountry areas.

**J Corporate Governance**

The Company follows prudent Corporate Governance Practices in all business transactions.  
During the Quarter under review, the Company had convened Board Meeting on 29th July 2021 & 30th September 2021 & Audit Committee Meeting on 29th September 2021.

**K Declaration by Managing Director on the Truthfulness and accuracy of Information**

I, as at the date, hereby individually accept responsibility for the accuracy of the information and details contained in this report. I hereby declare that to the best of my knowledge and belief, the information contained in this report is true, accurate and complete and there are no other matters concealed the omission of which shall adversely affect the informed investment decision by the investors.



**Pradip Pandey**

Managing Director

Date: 15th November, 2021 (29th Kartik, 2078)