

**Coca-Cola** **BOTTLERS NEPAL**  
(TERAI) LIMITED

(Authorized Bottler of The Coca-Cola Company)

Gondrang, Bharatpur-9 Chitwan, Nepal

Unaudited Financial Results (Quarterly)

As at the end of First Quarter (17/10/2022) of the Fiscal Year 2079/80 (FY 2022-2023)

NPR in Thousand

S.N	Particulars	As on date 17.10.2022 (Unaudited)		As on date 17.10.2021 (Unaudited)	
<b>A</b>	<b>ASSETS</b>				
	<b>Non-Current Assets</b>				
	Intangible Assets	14,453		24,621	
	Property, Plant and Equipment	5,679,811		5,730,786	
	<b>Financial Assets</b>				
	Advances	8,005		8,810	
	<b>Current Assets</b>				
	<b>Non Financial Assets</b>				
	Inventories	1,455,879		999,689	
	Prepayments	30,468		57,446	
	Advances	1,013,105		557,463	
	<b>Financial Assets</b>				
	Other Current Assets	200,085		12,307	
	Trade receivables	489,248		525,135	
	Cash and cash equivalents	84,369		183,940	
	<b>Total Assets</b>	<b>8,975,423</b>		<b>8,100,197</b>	
<b>B</b>	<b>EQUITY AND LIABILITIES</b>				
	<b>Equity</b>				
	Equity Share Capital	121,000		121,000	
	Reserve and Surplus	3,513,702		2,953,064	
	<b>Non-current liabilities</b>				
	Retirement Benefit Obligation	474,650		469,939	
	Deferred Tax Liability	179,800		86,753	
	<b>Financial Liabilities</b>				
	Non current Borrowing	560,407		987,907	
	Lease Liabilities	96,433		-	
	<b>Current Liabilities</b>				
	<b>Financial Liabilities</b>				
	Retirement Benefit Obligation	89,539		67,286	
	Borrowings	1,733,433		1,339,671	
	Trade payables	773,962		763,253	
	Lease Liabilities	17,746		-	
	Other Financial Liabilities	1,369,710		1,297,288	
	Income Tax Payable	45,041		14,037	
	<b>Total Equity and Liabilities</b>	<b>8,975,423</b>		<b>8,100,197</b>	
<b>C</b>	<b>Profit and Loss Account</b>				
		<b>Current Period</b>		<b>Previous Period</b>	
		<b>17.07.2022 to 17.10.2022 (3 Month)</b>		<b>16.07.2021 to 17.10.2021 (3 Month)</b>	
	Revenue from operations	2,992,674		2,495,715	
	Cost of sales	(2,102,301)		(1,674,075)	
	<b>Gross Profit</b>	<b>890,373</b>		<b>821,640</b>	
	Other operating income	14,822		17,710	
	Selling and distribution expenses	(394,462)		(313,984)	
	Administrative and operating expenses	(111,729)		(99,419)	
	<b>Profit from Operations</b>	<b>399,004</b>		<b>425,947</b>	
	Finance Costs	(51,579)		(42,140)	
	Finance Income	3,358		1,829	
	<b>Profit Before Tax</b>	<b>350,783</b>		<b>385,636</b>	
	<b>Income Tax Expense</b>				
	Current Tax	(57,761)		(26,194)	
	Deferred Tax	23,766		21,510	
	<b>Net Profit</b>	<b>316,788</b>		<b>380,952</b>	
<b>D</b>	<b>Major Indicators</b>	<b>17.07.2022 to 17.10.2022 (3 Month)</b>	<b>Annualized</b>	<b>16.07.2021 to 17.10.2021 (3 Month)</b>	<b>Annualized</b>
	1. Earnings per Share (NPR)	262	1,048	315	1,259
	2. Market Value Per Share (NPR)	12,299	12,299	10,037	10,037
	3. Price Earnings Ratio	47	12	32	8
	4. Current Ratio	0.81		0.67	
	5. Return on Equity	8.7%	35%	12.4%	50%
	6. Return on Total Assets	4%	14%	5%	19%
	7. Net Worth Per Share (NPR)	3,004		2,541	



**Note:**

- 1 Figures are regrouped wherever necessary for consistent presentation and comparison.
- 2 Above presented figures may vary with the audited figures if amended by the external auditors and/or regulator.
- 3 Quarterly earnings per share, Price earning ratio, return on equity, return on total assets and net worth per share are calculated based on quarterly unaudited profits and number of equity shares outstanding at the reporting date and Annualized earnings per share, Price earning ratio, return on equity, return on total assets and net worth per share are calculated based on annualized unaudited profits and number of equity shares outstanding at the reporting date. Annualized ratios are calculated on the basis of accumulated First Quarter profit (Q1 YTD).

**E Related Party Disclosure**

During the period, the following related party transactions occurred:

Particulars	NPR in Thousand
Purchase of Concentrate from Pacific Refreshments Pte. Ltd.	928,661
Transfer fee payable to BNL	38,693
Transfer fee receivable from BNL	8,159

**F Management Analysis**

- a) The profit after tax has decreased by NPR 64.2 MM at the end of first quarter with respect to corresponding period of previous year, driven by increased in Cost of Sales, Selling, distribution and administration expenses & increase in interest cost.
- b) The company is continuously working on upgrading IT infrastructure, enhancing transactions security, automating work processes, enhancing productivity.

**G Details Related to Legal Proceedings**

No legal case was filed in this Quarter by or against the Company.

**H Analysis of Share Transactions****i) Management's view on the performance of the stocks of the body corporate**

Price and transactions of the Company's shares are being determined by the open share market operations through a duly established Stock Exchange. Management's view on this is neutral.

**ii) High, Low and Closing Price of the stocks of the company during each quarter of the preceding year along with total volume of trading of shares and number of days traded**

Particulars	NPR
Maximum Price	13,901
Minimum Price	11,623
Closing Price	12299
No. of Trades	507
Days of Trading	53

**I Risks and Challenges****Internal Problem & Challenges**

- Rise in cost of operations.
- Rural distribution at effective cost.

**External Problem & Challenges**

- Market and economic recovery in progress from COVID 19.
- Fluctuation in Foreign Exchange impacting material cost.
- Rise in cost of operations due to increase in indirect tax, commodity prices and energy price hikes caused by inflationary pressures

**Strategy**

- Proactively monitor the internal and external environmental changes
- Develop cost effective distribution models for upcountry areas.

**J Corporate Governance**

The Company follows prudent Corporate Governance Practices in all business transactions.

During the Quarter under review, the Company had convened Board Meeting on 20th July 2022 & 22nd September 2022, Audit Committee Meeting on 21st September 2022, Property and Liability Committee Meeting on 21st September 2022, Risk Management Committee Meeting on 21st September 2022.

**K Declaration by Chief Executive Officer on the Truthfulness and accuracy of Information**

I, as at the date, hereby individually accept responsibility for the accuracy of the information and details contained in this report. I hereby declare that to the best of my knowledge and belief, the information contained in this report is true, accurate and complete and there are no other matters concealed or the omission of which shall adversely affect the informed investment decision by the investors.

  
Pradip Pandey

Chief Executive Officer

Date: 15th November, 2022 (29th Kartik, 2079)

